





CONTENTS

The Alternative to Full Unit Replacement

2

EnviroKIT Comparison Matrix Four Options

3

EnviroKIT Offerings

4

Features, Benefits and Applications

5 - 9

Appendix

10

Example Heating Performance Data

11 - 13

Example
Cooling Performance Data

14 - 15

THE ALTERNATIVE TO FULL UNIT REPLACEMENT

Simple & fast replacement for any Vertical Stack Fan Coil Units

EnviroKIT™ is a kitted solution packaged to meet the technical specifications of your existing configurations by replacing aging and failing components as an alternative to full unit replacement.

As a customized solution, EnviroKIT is sustainably designed for compatibility and cost savings by extending the life of your fan coil units.





EnviroKIT™ COMPARISON MATRIX | FOUR OPTIONS

	nviroKIT™	EnviroKIT™	EnviroKIT™	EnviroKIT™	EnviroKIT™
In	clusions & Options	Energy	Energy+ Plus	Comprehensive	Custom Engineered
	EC Motor				YOU CHOOSE
	Blower Assembly				YOU CHOOSE
2	Control Integration				YOU CHOOSE
NEN	Replacement Coil				YOU CHOOSE
COMPONENTS	Double-Sloped Stainless Steel Drain Pan				YOU CHOOSE
\mathcal{S}	Valve Package				YOU CHOOSE
	Closed Cell Foam Insulation		OPTIONAL		YOU CHOOSE
	Factory Assembled Casing				YOU CHOOSE
S	Engineering Support & Performance Testing				
SERVICES	Custom Engineering Support & Design	OPTIONAL	OPTIONAL	OPTIONAL	
SE	Survey & Assessment	OPTIONAL	OPTIONAL	OPTIONAL	YOU CHOOSE

= Included

WHY EnviroKIT?

Let's see if your facility is a candidate for an EnviroKIT solution.

DO YOU CURRENTLY HAVE FAN COILS IN YOUR FACILITY?

Refrigerant-Free Hydronic Fan Coils have been heating and cooling buildings for more than half a century as a proven and superior HVAC solution and IEC has delivered HVAC excellence since 1948. Whether your current units are from IEC or another manufacturer, we can help create a like-new performance level with an EnviroKIT solution.

IS SUSTAINABILITY IMPORTANT TO YOU?

We can re-purpose materials and cabinets from your existing units and minimize wasteful landfill contribution, installation labor, and unnecessary expense.

IS CAPITAL BUDGET A CHALLENGE?

Full fan coil unit replacement is costly. The EnviroKIT solution is designed to extend the life and performance of your existing units, at often less than \$4,000 per key.



EnviroKIT OFFERINGS

A sustainable and cost-effective kitted aftermarket solution scaled to extend the life of your installed Fan Coil Units.

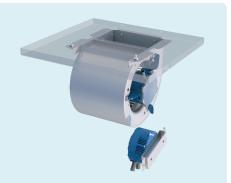
<u>EnviroKIT</u>™

Energy

ENERGY KIT INCLUDES

- · New EC Motor
- · New Blower Housing Assembly
- Control Kit

Installed in the field by your selected professional(s) to your existing fan deck.



EnviroKIT™

Energy+ Plus

ENERGY+ PLUS KIT INCLUDES

· EnviroKIT Energy (Blower, Motor, Control)

+PLUS

- · Replacement Coil Designed for Your Unit
- · Double-Sloped Stainless Steel Drain Pan
- Valve Package
- · Optional Insulation, Filters, etc.

Installed in the field by your selected partner(s).



<u>EnviroKIT</u>™

Comprehensive

COMPREHENSIVE KIT INCLUDES

- · All EnviroKIT Energy+ Plus Components
- Coil and valve package are factory assembled into a sheet metal casing for easy slide-in installation (for Vertical Stack units only).

These parts are kitted to minimize field installation labor and downtime.



EnviroKIT™

Custom Engineered

SUSTAINABLY TAILORED & PREFABRICATED FOR YOUR FACILITY

Let's design an assembly that can accomplish your specific goals.

Whether your goal is to re-purpose select items, improve efficiency, reduce installation time or minimize field installation labor, IEC is your partner to build the parts solution for your precise needs.



FEATURES, BENEFITS AND APPLICATIONS

EnviroKIT™

Energy

Manufactured & assembled in the USA and designed to be plug and play for existing thermostat.

Performance data can be provided based on your fan coil unit configuration and needs.

Performance varies by situation and your precise information can be shared as part of your solution. The EnviroKIT Energy is simply a collection of the aftermarket parts you would routinely replace. Refer to appendix beginning on page 10 for some example performance data.

INCLUSIONS

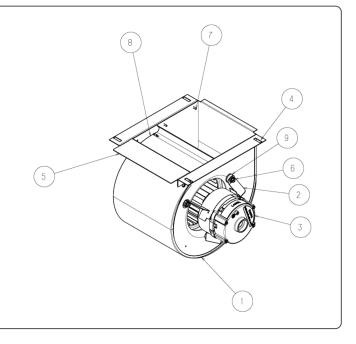
- EC Motor
- Blower Housing
- Control Kit



SUBMITTAL CONCEPT

Motor Inclusions:

- 1. Blower Housing
- 2. Motor Bracket
- 3. EC Motor
- 4. Blower Housing Mounts
- 5. Blower Housing Flange
- 6. Motor Bracket Bolts
- 7. Blower Housing Screws
- 8. Blower Mount Screws
- 9. Blower Housing Washers





EnviroKIT™

Energy+ Plus

Motor blower assembly and control kit are manufactured & assembled in the USA and designed to be plug and play for existing thermostat.

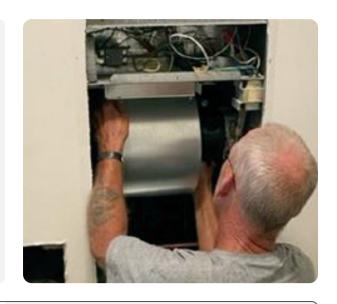
Lower components including coils, valve packages, etc. are shipped individually for field installation.

Performance data can be provided based on your fan coil unit configuration and needs.

Performance varies by situation and your precise information can be shared as part of your solution. The EnviroKIT Energy+ Plus is a collection of the aftermarket parts you would routinely replace. Refer to appendix beginning on page 10 for some example performance data.

INCLUSIONS

- EC Motor
- Blower Housing
- Control Kit
- Replacement Coil
- Double Sloped Stainless Steel Drain Pan
- Valve Package
- · Engineering Support
- Optional Closed Cell Foam





ITEMS INCLUDED

- Blower Housing
- EC Motor
- EC Motor Brain
- Valve Package
- · Coil
- · Coil Side Baffles
- Coil Brackets
- Filter
- Stainless Steel Drain Pan
- P-Trap



EnviroKIT™

Comprehensive

Motor blower assembly and control kit are manufactured & assembled in the USA and designed to be plug and play for existing thermostat.

Lower kit includes coils, valves, etc. factory assembled – designed in kit form for turnkey installation.

Performance data can be provided based on your fan coil unit configuration and needs.

Refer to appendix beginning on page 10 for some example performance data for common configurations.

Actual data varies by design and submitted per project. The Comprehensive EnviroKIT is a collection of the aftermarket parts you would routinely replace, kitted.

INCLUSIONS

- · EC Motor
- Blower Housing
- Control Kit
- High Efficiency Copper Tube-Aluminum Fin Coil
- Double Sloped Stainless Steel Drain Pan
- · Valve Package
- Closed Cell Foam
- Factory Assembled with 20GA Galvanized Steel Casing around the Coil
- Optional Engineering Support





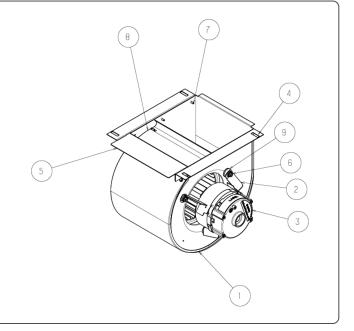
EnviroKIT™

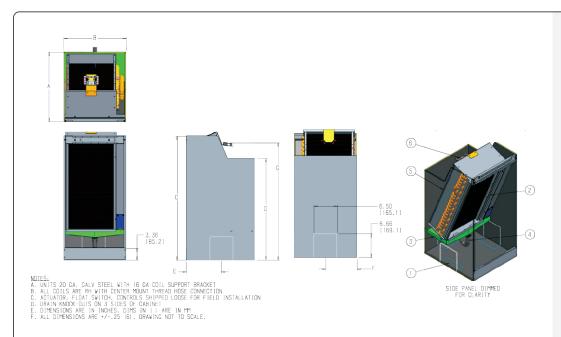
Comprehensive

SUBMITTAL CONCEPT

Motor Inclusions:

- 1. Blower Housing
- 2. Motor Bracket
- 3. EC Motor
- 4. Blower Housing Mounts
- 5. Blower Housing Flange
- 6. Motor Bracket Bolts
- 7. Blower Housing Screws
- 8. Blower Mount Screws
- 9. Blower Housing Washers





ITEMS INCLUDED

- Drain Riser Knockout
- 2. Filter
- 3. Drain Pan
- 4. P-Trap
- 5. Coil
- 6. Coil Hose Connections

PAGE: 8 Revised: September 18, 2023 www.iec-okc.com



EnviroKIT™

Custom Engineered

Let's design an assembly that can accomplish your specific goals. Whether to re-purpose select items, improve efficiency, reduce installation time or minimize field installation labor, IEC is your partner to build the solution for your precise needs.

Performance data can be provided based on your fan coil unit configuration and needs.

OPTIONS TO CONSIDER

- EC Motor
- Blower Housing
- Control Kit
- Replacement Coil
- Merv 8 Filter
- EC Motor 115-277V 1/2HP or 1/4HP
- · High Efficiency Copper Tube-Aluminum Fin Coil
- 20GA Galvanized Steel Casing around the Coil
- Double Sloped Stainless Steel Drain Pan
- · Valve Package
- Closed Cell Foam
- Factory Assembled Sheet Metal Casing

AVAILABLE UPGRADES

- Stainless Steel Coil Casement
- · Epoxy Coated Coil
- · Installation Support



APPENDIX

PAGE: 10

Example Heating and Cooling Performance
Data for a comprehensive EnviroKIT solution
based on common configurations.

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EXAMPLE - HEATING PERFORMANCE DATA

EnviroKIT Comprehensive Vertical Stack Heating Performance 180°F EWT

2 Row, EC Motor

11-2-61	Call Care	Heating Performance	GPM							
Unit Size	Coil Spec.	70°F DB, 180°F EWT		1.0	2.0	3.0	4.0	6.0	8.0	
ENVC-03	20 TH 9" x 14FPI	Capacity (BTUH)	18,603	24,314	27,904	-	-	-	-	
360 CFM	9 X 14FP1 1C	Pressure Drop (FtWC)	1.30	3.70	10.90	-	-	-	-	
ENVC-04	20 TH 9" x 14FPI	Capacity (BTUH)	19,710	26,666	31,321	33,053	-	-	-	
430 CFM	1C	Pressure Drop (FtWC)	1.30	3.80	11.00	20.60	-	-	_	
ENVC-06	22 TH 12.5" x 14FPI 2C	Capacity (BTUH)	-	32,253	40,637	43,990	45,774	-	-	
590 CFM		Pressure Drop (FtWC)	-	0.80	2.30	4.30	6.70	-	_	
ENVC-08	22 TH 12.5" x 14FPI	Capacity (BTUH)	-	35,987	47,827	52,966	55,797	-	-	
800 CFM	2C	Pressure Drop (FtWC)	_	0.80	2.30	4.30	6.80	_	_	
ENVC-10	24 TH 16.5" x 14FPI	Capacity (BTUH)	-	41,953	58,743	66,284	70,458	74,895	_	
1000 CFM	2C	Pressure Drop (FtWC)	-	1.00	2.90	5.40	8.50	15.90	_	
ENVC-12	24 TH	Capacity (BTUH)	-	44,135	64,467	74,285	79,906	86,023	89,272	
1240 CFM	16.5" x 14FPI 2C	Pressure Drop (FtWC)	-	1.00	2.90	5.40	8.50	15.90	24.90	

1 Row, EC Motor

11-4-61	Call Sana	Heating Performance	GPM						
Unit Size	Coil Spec.	70°F DB, 180°F EWT	0.5	1.0	2.0	3.0	4.0		
ENVC-03	20 TH 9" x 14FPI	Capacity (BTUH)	13,170	16,390	18,525	19,350	-		
360 CFM	9 X 14FP1 1C	Pressure Drop (FtWC)	0.60	1.80	5.30	10.00	-		
ENVC-04	20 TH	Capacity (BTUH)	14,075	17,924	20,574	21,617	-		
430 CFM	9" x 14FPI 1C	Pressure Drop (FtWC)	0.60	1.80	5.30	10.00	-		
ENVC-06	22 TH 12.5" x 14FPI	Capacity (BTUH)	-	23,898	28,282	30,028	30,968		
590 CFM	12.5 X 14FP1	Pressure Drop (FtWC)	-	2.30	6.80	12.70	19.90		
ENVC-08	22 TH 12.5" x 14FPI	Capacity (BTUH)	-	27,173	33,298	35,849	37,249		
800 CFM	12.5 X 14FP1	Pressure Drop (FtWC)	-	2.30	6.80	12.70	19.90		
ENVC-10	24 TH 16.5" x 14FPI	Capacity (BTUH)	-	32,945	41,887	45,693	47,791		
1000 CFM	16.5 X 14FP1	Pressure Drop (FtWC)	-	2.90	8.50	15.90	24.90		
ENVC-12	24 TH	Capacity (BTUH)	-	35,377	46,366	51,242	53,978		
1240 CFM	16.5" x 14FPI 1C	Pressure Drop (FtWC)	-	2.90	8.50	16.00	25.00		

These figures are based on modeled data, with minimal tolerance variations, depending on your environmental conditions.



EXAMPLE – HEATING PERFORMANCE DATA

EnviroKIT Comprehensive Vertical Stack Heating Performance 160°F EWT

2 Row, EC Motor

Unit Size	Call Sana	Heating Performance	GPM								
Unit Size	Coil Spec.	70°F DB, 160°F EWT	0.5	1.0	2.0	3.0	4.0	6.0	8.0		
ENVC-03	20 TH 9" x 14FPI	Capacity (BTUH)	15,122	19,806	22,770	_	_	_	-		
360 CFM	1C	Pressure Drop (FtWC)	1.30	3.80	11.20	_	_	_	-		
ENVC-04	20 TH 9" x 14FPI	Capacity (BTUH)	16,019	21,712	25,548	26,984	_	_	-		
430 CFM	1C	Pressure Drop (FtWC)	1.30	3.90	11.30	21.10	-	-	-		
ENVC-06	22 TH 12.5" x 14FPI 2C	Capacity (BTUH)	-	26,168	33,084	35,859	37,342	-	-		
590 CFM		Pressure Drop (FtWC)	_	0.80	2.40	4.40	6.90	_	_		
ENVC-08	22 TH 12.5" x 14FPI	Capacity (BTUH)	_	29,173	38,902	43,140	45,485	_	-		
800 CFM	2C	Pressure Drop (FtWC)	_	0.80	2.40	4.40	6.90	_	_		
ENVC-10	24 TH 16.5" x 14FPI	Capacity (BTUH)	_	34,082	47,835	54,029	57,470	61,140	_		
1000 CFM	2C	Pressure Drop (FtWC)	_	1.00	3.00	5.60	8.70	16.30	_		
ENVC-12	24 TH	Capacity (BTUH)	_	35,856	52,476	60,522	65,148	70,197	72,887		
1240 CFM	16.5" x 14FPI 2C	Pressure Drop (FtWC)	-	1.00	3.00	5.60	8.70	16.40	25.60		

1 Row, EC Motor

11-4 6:	Call Sana	Heating Performance	GPM						
Unit Size	Coil Spec.	70°F DB, 160°F EWT	0.5	1.0	2.0	3.0	4.0		
ENVC-03	20 TH 9" x 14FPI	Capacity (BTUH)	10,668	13,325	15,098	15,786	-		
360 CFM	9 X 14FP1 1C	Pressure Drop (FtWC)	0.60	1.90	5.50	10.30	-		
ENVC-04	20 TH	Capacity (BTUH)	11,394	14,564	16,760	17,630	-		
430 CFM	9" x 14FPI 1C	Pressure Drop (FtWC)	0.60	1.90	5.50	10.30	-		
ENVC-06	22 TH	Capacity (BTUH)	-	19,440	23,053	24,500	25,281		
590 CFM	12.5" x 14FPI 1C	Pressure Drop (FtWC)	-	2.40	6.90	13.00	20.40		
ENVC-08	22 TH 12.5" x 14FPI	Capacity (BTUH)	-	22,089	27,124	29,233	30,394		
800 CFM	12.5 X 14FF1	Pressure Drop (FtWC)	-	2.40	7.00	13.10	20.50		
ENVC-10	24 TH 16.5" x 14FPI	Capacity (BTUH)	-	26,820	34,146	37,281	39,013		
1000 CFM	16.5 X 14FP1	Pressure Drop (FtWC)	-	3.00	8.70	16.40	25.60		
ENVC-12	24 TH	Capacity (BTUH)	-	28,793	37,784	41,794	44,050		
1240 CFM	16.5" x 14FPI 1C	Pressure Drop (FtWC)	-	3.00	8.80	16.40	25.70		

These figures are based on modeled data, with minimal tolerance variations, depending on your environmental conditions.

PAGE: 12 Revised: September 18, 2023 www.iec-okc.com



EXAMPLE - HEATING PERFORMANCE DATA

EnviroKIT Comprehensive Vertical Stack Heating Performance 150°F EWT

2 Row, EC Motor

Hall Circ	Call Sana	Heating Performance	GPM							
Unit Size	Coil Spec.	70°F DB, 150°F EWT	0.5	1.0	2.0	3.0	4.0	6.0	8.0	
ENVC-03	20 TH 9" x 14FPI	Capacity (BTUH)	13,390	17,559	20,208	22,116	-	-	-	
360 CFM	1C	Pressure Drop (FtWC)	1.30	3.90	11.40	23.10	-	-	-	
ENVC-04	20 TH 9" x 14FPI	Capacity (BTUH)	14,183	19,245	22,668	23,954	-	-	-	
430 CFM	1C	Pressure Drop (FtWC)	1.30	3.90	11.40	21.50	-	-	-	
ENVC-06	22 TH 12.5" x 14FPI 2C	Capacity (BTUH)	-	23,144	29,321	31,804	33,134	-	-	
590 CFM		Pressure Drop (FtWC)	_	0.80	2.40	4.50	7.00	-	-	
ENVC-08	22 TH 12.5" x 14FPI	Capacity (BTUH)	_	25,794	34,460	38,243	40,342	-	-	
800 CFM	2C	Pressure Drop (FtWC)	_	0.80	2.40	4.50	7.00	-	-	
ENVC-10	24 TH 16.5" x 14FPI	Capacity (BTUH)	_	30,165	42,401	47,918	50,990	54,272	-	
1000 CFM	2C	Pressure Drop (FtWC)	_	1.00	3.00	5.70	8.80	16.60	-	
ENVC-12	24 TH	Capacity (BTUH)	_	31,736	46,505	53,663	57,787	62,298	64,705	
1240 CFM	16.5" x 14FPI 2C	Pressure Drop (FtWC)	_	1.00	3.00	5.70	8.90	16.60	26.00	

1 Row, EC Motor

Unit Size	Call Sman	Heating Performance			GPM		
Unit Size	Coil Spec.	70°F DB, 150°F EWT	0.5	1.0	2.0	3.0	4.0
ENVC-03	20 TH 9" x 14FPI	Capacity (BTUH)	9,426	11,799	13,389	14,008	_
360 CFM	1C	Pressure Drop (FtWC)	0.60	1.90	5.60	10.50	_
ENVC-04	20 TH 9" x 14FPI	Capacity (BTUH)	10,064	12,892	14,859	15,641	-
430 CFM	9 X 14FP1 1C	Pressure Drop (FtWC)	0.60	1.90	5.60	10.50	-
ENVC-06	22 TH 12.5" x 14FPI	Capacity (BTUH)	-	17,221	20,446	21,741	22,441
590 CFM	12.5 X 14FF1	Pressure Drop (FtWC)	-	2.40	7.10	13.30	20.80
ENVC-08	22 TH 12.5" x 14FPI	Capacity (BTUH)	-	19,559	24,046	25,933	26,972
800 CFM	12.5 X 14FF1	Pressure Drop (FtWC)	-	2.40	7.10	13.30	20.80
ENVC-10	24 TH	Capacity (BTUH)	-	23,769	30,286	33,082	34,630
1000 CFM	16.5" x 14FPI 1C	Pressure Drop (FtWC)	-	3.00	8.90	16.60	26.00
ENVC-12	24 TH 16.5" x 14FPI	Capacity (BTUH)	-	25,514	33,505	37,079	39,093
1240 CFM	16.5 X 14FP1	Pressure Drop (FtWC)	-	3.00	8.90	16.70	26.10

These figures are based on modeled data, with minimal tolerance variations, depending on your environmental conditions.



EXAMPLE - COOLING PERFORMANCE DATA

EnviroKIT Comprehensive Vertical Stack

3 Row, EC Motor

		EWT	Delta T	Cooling	g Performanc	e – 80°F DB,	67°F WB
Unit Size	Coil Spec.	(°F)	(°F)	Total (BTUH)	Sensible (BTUH)	GPM	Pressure (FtWC)
			10	12,024	8,801	2.40	4.80
ENVC-03	20 TH 9" x 14FPI	45	12	11,009	8,396	1.82	3.10
360 CFM	1C	43	14	10,123	8,051	1.43	2.10
			16	9,320	7,744	1.16	1.50
			10	13,841	10,255	2.75	6.00
ENVC-04	20 TH 9" x 14FPI	45	12	12,700	9,804	2.10	3.90
430 CFM	2C	43	14	11,702	9,418	1.66	2.70
			16	10,794	9,073	1.34	1.90
	22 TH 12.5" x 14FPI 3C		10	19,463	14,298	3.86	4.50
ENVC-06		45	12	17,770	13,628	2.94	2.90
590 CFM			14	16,261	13,043	2.30	2.00
			16	14,860	12,511	1.84	1.40
			10	24,718	18,564	4.90	6.50
ENVC-08	22 TH 12.5" x 14FPI	45	12	22,699	17,772	3.75	4.30
800 CFM	3C	43	14	20,894	17,081	2.96	2.90
			16	19,211	16,446	2.38	2.10
			10	35,599	25,698	7.06	14.40
ENVC-10	24 TH 16.5" x 14FPI	45	12	33,054	24,671	5.46	9.60
1050 CFM	3C	43	14	30,797	23,783	4,36	6.70
			16	28,712	22,975	3.56	4.90
			10	40,633	29,743	8.06	17.70
ENVC-12	24 TH 16.5" x 14FPI	45	12	37,792	28,612	6.25	11.90
1250 CFM	3C	45	14	35,303	27,638	5.00	8.30
			16	32,998	26,750	4.09	6.10

These figures are based on modeled data, with minimal tolerance variations, depending on your environmental conditions.

PAGE: 14 Revised: September 18, 2023 www.iec-okc.com



EXAMPLE - COOLING PERFORMANCE DATA

EnviroKIT Comprehensive Vertical Stack

4 Row, EC Motor

		EWT	Delta T	Cooling	g Performanc	e – 80°F DB,	67°F WB
Unit Size	Coil Spec.	(°F)	(°F)	Total (BTUH)	Sensible (BTUH)	GPM	Pressure (FtWC)
			10	14,388	9,936	2.85	8.50
ENVC-03	20 TH 9" x 14FPI	45	12	13,308	9,487	2.20	5.70
360 CFM	2C	45	14	12,344	9,097	1.75	3.90
			16	11,469	8,748	1.42	2.80
			10	16,434	11,438	3.26	10.50
ENVC-04	20 TH 9" x 14FPI	45	12	15,225	10,939	2.52	7.00
420 CFM	2C	45	14	14,145	10,504	2.00	4.90
			16	13,163	10,114	1.63	3.50
			10	23,419	16,211	4.64	8.10
ENVC-06	22 TH 12.5" x 14FPI 3C	45	12	21,643	15,477	3.58	5.30
590 CFM			14	20,033	14,826	2.84	3.70
			16	18,546	14,237	2.30	2.60
			10	30,350	21,371	6.02	12.10
ENVC-08	22 TH 12.5" x 14FPI		12	28,179	20,482	4.66	8.10
800 CFM	3C	45	14	26,208	19,690	3.71	5.60
			16	24,384	18,976	3.02	4.10
			10	39,293	27,291	7.79	10.70
ENVC-10	24 TH	45	12	36,478	26,128	6.03	7.10
1000 CFM	16.5" x 14FPI 4C	45	14	33,894	25,082	4.80	5.00
			16	31,482	24,128	3.90	3.60
			10	47,053	33,115	9.33	14.20
ENVC-12	24 TH		12	43,828	31,798	7.24	9.50
1240 CFM	16.5" x 14FPI 4C	45	14	40,881	30,617	5.79	6.70
			16	38,126	29,527	4.73	4.80

These figures are based on modeled data, with minimal tolerance variations, depending on your environmental conditions.







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